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Legislative Advocacy: Group Practice Facts

When you meet with your legislators or their staff members, it is advantageous to have some group-specific information at hand to demonstrate your practice's economic impact. You may want to include this information in the packet you leave with the office, or you simply may choose to share it during your meeting. The following is a list of suggested facts you may find helpful; please use those you feel comfortable sharing.

You also may want to bring some of your brochures to include in the leave-behind packet. Please bring an adequate number of business cards as well.

(Your Group Practice) Facts at a Glance

Number of Patients	
Names of counties served	
Percentage of Medicare patients	
Number of employees	
Number of physicians	
Hospital affiliation	
Number/location of satellite offices	
\$ annual payroll	
\$ annual taxes paid	
% Medicare patients	
\$ annual charity care/write-offs	
Growth in last 10 years	