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Legislative Advocacy: Group Practice Facts

When you meet with your legislators or their staff members, it is helpful to have some group-specific information at hand to demonstrate your practice's services and economic impact. You may want to include this information in the packet you leave with the office, or share the information during your Capitol Hill meetings. The following is a list of suggested facts; please use those you feel comfortable sharing.

Please provide the necessary information and place on your practice letterhead. Bring several copies with you to share with your elected officials. You also may want to bring some of your brochures to include in the leave-behind packet. Please bring an adequate number of business cards as well.

(Your Group Practice) Facts at a Glance

Number of annual patient visits	
Counties/cities served	
Services provided (including imaging)	
Number of employees	
Number of physicians	
Hospital affiliations	
Number/location of satellite offices	
Changes your practice has made in response to 2010 PFS cuts (office closures, layoffs, reduced hours, delayed investments in technology/expanded services, etc.)	
Estimated \$ Medicare revenue loss due to 2010 PFS cuts	
\$ annual payroll	
\$ annual taxes paid	
% Medicare patients	
\$ annual charity care/write-offs	
Growth in last 10 years	
Other	